



CELEBRATING

75

YEARS

THROUGH THE ERAS

2025 ANNUAL REPORT





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History



The heart of Luminus Financial *is* community. Founded 75 years ago, Luminus has always put our communities first, and we always will.

On September 26, 1951 Starnews Credit Union was founded by a group of employees who realized they could better serve the financial needs of their community by partnering together. Their vision for finding new ways to serve each other has remained a focal point over the years, helping drive a long list of community-first decisions that have set Luminus Financial apart.

This year, as we celebrate our 75th anniversary, we are also looking ahead. Through our new 2026–2028 Strategic Plan, we are building on our founders' vision by focusing on sustainable growth, modernizing how we serve members,

and strengthening our role as a trusted financial partner. This includes expanding access to banking for underserved communities, introducing new products designed for evolving financial needs, and investing in technology that makes banking simpler and more accessible.

Over the next three years, we will continue to grow responsibly while remaining grounded in the cooperative values that shaped our beginnings. By strengthening our services, welcoming new generations of members, and deepening our connection to the communities we serve, we are positioning Luminus Financial to thrive for decades to come.



Vision & Mission Statement

Vision Statement

To enrich the lives of our member-owners & community.

Mission Statement

To provide everyday banking to individuals, families & businesses in Ontario with an expertise in under-banked markets.





Values Statement

LUMINUS IS ADAPTABLE, RESPONSIVE, COMMITTED & CO-OPERATIVE (ARCC)

Adaptable

We will expand opportunities by recognizing and responding to changes.

We will position products and services to attract the family unit.

We will embrace and be open to competitive trends.

Committed

We are committed to service excellence.

We will encourage a team environment committed to open and honest communication at all levels to provide better service to our members.

We will embrace and be open to changes that will keep us competitive.

We will be committed to bring financial awareness and understanding to members so they may be financially independent.

Responsive

We will treat everyone with respect and fairness.

We will be responsive and sensitive to the diverse needs of our members.

We will embrace and be open to changes that will keep us competitive.

Co-operative

We will operate in accordance with co-operative principals:

- Voluntary and Open Membership
- Democratic Member Control
- Member Economic Participation
- Autonomy and Independence
- Education, Training and Information
- Co-operation among Co-operatives
- Concern for Community

We will recognize our social responsibilities within our environment and community.





Our Promise

TO OUR MEMBER-OWNERS. WE WILL:

- Offer a full range of competitive financial products and services.
- Listen to you.
- Make you glad to be a member, always.
- Exemplify all credit union principles.
- Share our profits with you.
- Respond with your financial best interests as our priority.
- Treat you as the owner of our institution – because you are.



76th Annual General Meeting

APRIL 2, 2026

- 1 ARRIVAL & 75TH ANNIVERSARY CELEBRATION BEGINS**
- 2 CALL MEETING TO ORDER**
Confirmation of quorum
- 3 APPROVE MINUTES OF THE APRIL 2025 ANNUAL
GENERAL MEETING**
- 4 ELECTION OF DIRECTORS RESULTS**
- 5 REPORTS**
Board of Directors Chair and CEO
Our Strategic Direction
Diversity Report
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Audit Committee
- 6 REVIEW OF THE 2025 FINANCIAL STATEMENTS**
- 7 NEW BUSINESS:**
Appointment of External Auditors
- 8 OTHER BUSINESS**
- 9 ADJOURNMENT & RECEPTION TO FOLLOW**



Financial Results



THE FOLLOWING FINANCIAL RESULTS WERE ACHIEVED IN 2025:



Comprehensive income
\$1.3 Million



Members' deposits
\$ 264.4 Million



Financial income
\$12.5 Million



Total assets
\$281.7 Million



Loans to members
\$185.6 Million



Interest paid to members
\$7.1 Million



Member's equity
\$15.6 Million



Investment Share Dividends

As with every year, Luminus Financial shares a portion of its profits with member-owners through dividends on investment and membership shares. This year we are pleased to announce the following:

Class A series 1 Investment Shares:

Member-owners that held Class A Series 1 Investment Shares as of December 31st, 2025 will receive a dividend of **5.00%**

Class A series 2 Investment Shares:

Member-owners that held Class A Series 2 Investment Shares as of December 31st, 2025 will receive a dividend of **5.00%**

Membership Shares:

Member-owners that held Membership Shares as of December 31st, 2025 will receive a dividend of **5.00%**

Dividends will be paid into eligible accounts no later than April 30, 2026.

Report of the Board of Directors Chair & CEO

Dear Member-Owners,

Seventy-five years. That's a long time to show up for the people and communities you serve, and we wouldn't have it any other way. As we celebrate Luminus Financial's 75th anniversary, this year's theme — *Through the Eras* — feels especially fitting. Looking back across the decades, what stands out is not just how much has changed, but how much has stayed the same: the belief that banking should be accessible, personal, and built around the people who use it every day. That belief was just as alive in 2025 as it was when our doors first opened. And as we look ahead to the next chapter with our new 2026–2028 Strategic Plan, we are more energized than ever about what the future holds for our member-owners, and Luminus. As always, our year was shaped by our four foundational pillars:

- **Financial Stability**
- **Member-Focused Banking**
- **Core Operations**
- **Assurance & Trust**

Financial Stability: Delivering sustainable growth of risk-adjusted net income that enables the long-term viability of Luminus Financial.

2025 presented a more challenging financial landscape than the year prior. In a year marked by continued economic headwinds and shifting market conditions across Canada, our comprehensive income came in at \$1.3 million, compared to \$2.4 million in 2024. Financial income settled at \$12.5 million, compared to \$14.1 million the previous year, and members' deposits came in at \$264.4 million, compared to \$276.6 million in 2024. While we would always prefer to be moving in the other direction, we want to be transparent about

where we stand, and equally clear about where we remain strong.

On that note, Members' Equity grew from \$14.8 million to \$15.6 million in 2025, a sign of the underlying strength and resilience of our credit union. And we are proud to announce that we are declaring a dividend payout of **5.00%** for all membership and investment shares, one of the most generous dividends we have offered our member-owners in several years. Sharing our financial success with you remains one of our greatest privileges, and this payout reflects our enduring commitment to you even in a demanding year.



Core Operations: Aligning our product and service offering to our target markets, making banking with Luminus Financial simple and easy.

Behind the scenes, 2025 was a year of important investments in how we operate. One of the most significant was the development of our new 2026–2028 Strategic Plan, completed in collaboration with BDO Canada, a rigorous and thoughtful process that has given us a clear, ambitious, and realistic roadmap for the years ahead. You can read more about that plan in this report, and we encourage you to do so.

Equally important was the establishment of a new Project Management Office (PMO) at Luminus Financial. This internal team exists to ensure that the initiatives and priorities we commit to, including those outlined in our new strategic plan, are driven forward with discipline, accountability, and results. It is the kind of foundational investment that may not always be visible to members, but will be felt in the quality and consistency of the experience we deliver to you.

Member-Focused Banking: Delivering needs-based banking that helps those who are creditworthy and under-served.

At the heart of everything we do is a simple commitment: to be the financial partner for people who deserve better than what the big banks offer. As we look to the years ahead, this commitment is front and centre in our new 2026–2028 Strategic Plan.

Our strategy focuses on three interconnected priorities: helping current members get even more value from the services they already use;



Michael Mathieson
CHAIR, BOARD OF DIRECTORS

introducing new product suites designed to meet your needs at key stages of life; and welcoming new members, especially younger generations, into the Luminus family. With 5,688 members now part of our community, we have a strong foundation to build from. Our SHREM program also continues to successfully and profitably serve specialized businesses that others won't, and our everyday retail banking services remain focused on individuals, families, and small businesses across Ontario.

Assurance & Trust: Maintaining rigorous oversight and governance policies that enable delivery of our mission.

Trust is not something you can claim. It has to be earned, consistently, over time. Our 75-year history is a testament to that. In 2025, we continued to invest in the governance and compliance foundations that keep Luminus accountable to you, to our regulators, and to the highest standards of our industry. Our Board continued to pursue professional development and director training, and we made meaningful improvements to our internal compliance practices. These efforts strengthen the confidence that our members, employees, and regulator (FSRA) place in us, and that confidence is something we never take for granted.

Seventy-five years into this journey, we are grateful for every member who has trusted Luminus Financial with their financial lives. The eras have changed. The world has changed. But our purpose has not. Together, we are building something that will serve this community for the next 75 years and beyond.

Thank you, sincerely, for being part of it.



George De La Rosa
CHIEF EXECUTIVE OFFICER



Our Strategic Direction

Our strategy for the next three years prioritizes the financial health and sustainability of our credit union above all else. We want to grow, but only in ways that are responsible and profitable.

OUR VALUE PROPOSITION TO YOU

We are committed to deeply understanding our member-owners and the communities that we serve, providing access to financial products and services to all credit-worthy members, including those who are often overlooked by big banks, through tailored solutions, a deep expertise in compliance needs, and making banking easy. We will focus our efforts on three main areas:

1

Helping Current Members: Assisting you in using more of the services we already offer.

2

Introducing New Services: Creating new product suites designed to meet your changing needs at key stages of life.

3

Welcoming New Members: Bringing in new members, especially younger generations, into the Luminus family.

Our Strategic Pillars & Goals

We will achieve our vision through four strategic pillars: Financial Sustainability, Core Operations, Member Focused, and Assurance & Trust.

Our Strength and Stability

We are committed to ensuring robust financial health and managing risk effectively to protect our members and ensure the long-term viability of the credit union.

Key Goals by 2028:

- Reach and maintain a Leverage Ratio above 7.0%. This is a key measure of our financial health, ensuring that we have the necessary reserves to protect your deposits and remain stable.
- Sustain Return on Equity (ROE) above 5.0%. This measures how efficiently we generate profits, allowing us to reinvest in better services and rates for you.
- Sustain delinquencies (loans past due over 90 days) below 1.0%. Keeping late payments low reduces risk, and keeps our operations healthy.

Banking Made Easy

We will modernize our infrastructure and use technology and data to make your banking experience faster, simpler, and ready for the future.

Key Goals by 2028:

- Streamline our internal processes (reducing repetitive manual work by 20%). This means less time spent on paperwork and more time spent assisting you directly.
- Be fully prepared to participate in Open Banking by 2027. This upcoming change in the banking industry will give you more control over your financial data, and we will be ready.
- Improve how we use data. This helps us make timely, fact-based decisions to better understand and serve your needs.

Putting You First

We will enhance your experience and ensure we are meeting the evolving needs of our current and future members.

Key Goals by 2028:

- Significantly improve member satisfaction (aiming for a Net Promoter Score of 55+). We want you to be so happy with our service that you would readily recommend us to your friends and family.
- Reduce the average processing time for all loan applications by 30%. We are committed to getting you the answers you need, faster.
- Increase the average number of products used by each member by 30%. Our goal is to be your primary financial partner, helping you with all aspects of your financial life.

A Partner You Can Rely On

We are focused on strengthening our reputation, governance, and culture, ensuring we operate with integrity and maintaining the confidence of our members, employees, and regulators.

Key Goals by 2028:

- Be viewed by our members and the regulator (FSRA) as a trusted partner.
- Improve governance efficiency and effectiveness by 40%. This ensures our Board of Directors can focus on strategic oversight to benefit the membership.
- Maintain strong employee engagement. Happy and engaged employees are essential to delivering the top-tier experience you deserve.

How We Will Grow

We will focus our resources on the following areas to achieve our strategic goals:



EVERYDAY BANKING (RETAIL BANKING)

We are investing in making our services better for current members and attracting new, younger members. This includes launching new tools or product suites that help families support each other financially, such as parents helping their children with homeownership goals. We remain focused on serving those often overlooked by big banks, including sole proprietors, early career professionals, and new immigrants.



SPECIALIZED BUSINESS BANKING (SHREM)

We have developed unique expertise in helping specialized businesses, such as those in foreign exchange, cryptocurrency, and the cannabis sector, that often struggle to find banking partners. These businesses must follow strict government rules (compliance). Our SHREM program helps them bank securely and follow those rules, leveraging our deep expertise in regulatory requirements.

Why this matters to you: This successful program significantly contributes to the overall profitability of Luminus, which allows us to offer better rates, lower fees, and improved services to all our members.



COMMUNITY BUSINESS BANKING

We will continue to serve local small businesses and non-profits, supporting the communities in which we operate.

Recognizing Directors' Service

We are guided by a dedicated volunteer Board of Directors whose leadership and expertise help ensure strong governance and strategic direction. The Board plays an essential role in supporting our continued success and service to our members. Thank you to our Board of Directors!



Michael Mathieson
BOARD CHAIR

- 8 years in service
- 38 total training hours



Jonathan Bowness
BOARD VICE CHAIR

- 10 years in service
- 73 total training hours



Ashana Khanna
CORPORATE SECRETARY

- 9 years in service
- 28 total training hours



Mervyn Allen
BOARD MEMBER

- 1 year in service
- 23 total training hours



Colleen Gray
BOARD MEMBER

- 16 years in service
- 40 total training hours



Donna Johnson
BOARD MEMBER

- 3 years in service
- 51 total training hours



Jon Olinski
BOARD MEMBER

- 13 years in service
- 38 total training hours



Paul Miller
BOARD MEMBER

- 16 years in service
- 53 total training hours



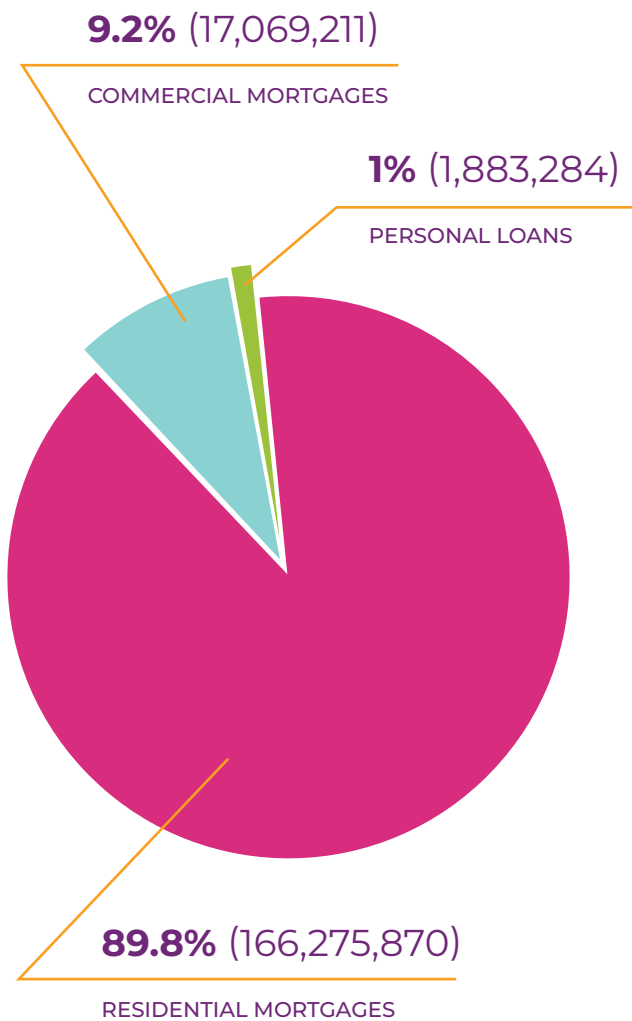
Gavin Price
BOARD MEMBER

- 3 years in service
- 35 total training hours

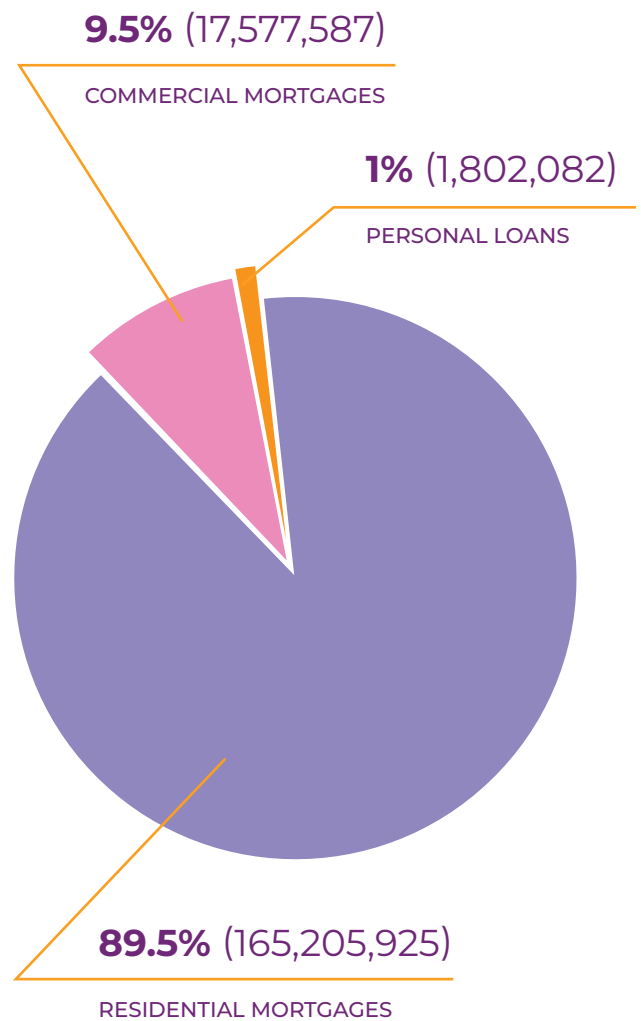
Loans to Members

In 2025, Luminus Financial maintained a stable loan portfolio across Residential, Personal, and Commercial Mortgages, with overall balances remaining consistent year over year. The accompanying pie charts illustrate how the composition of our \$185.2 million loan portfolio in 2025 compares with 2024.

2025



2024



Audit Committee Report

Pursuant to section 104 of the Credit Unions and Caisses Populaires Act, 2020, the board of directors appointed a minimum of three (3) directors to the Audit Committee, a sub-committee of the board.

The Audit Committee met on a quarterly basis to carry out their duties as defined in the Act and as stipulated in the credit union's policies and procedures. The following were the duties performed by the Audit Committee during 2025:

- Reviewed complaints and issues concerning privacy and ensured compliance with the Personal Information Protection and Electronic Documents (PIPED) Act initiated in 2001. We can report that Luminus Financial is in compliance with the legislation as of December 31, 2025.
- Reviewed results of the external audit services provided by MNP LLP.
- Developed and approved an internal audit plan in collaboration with PRA Canada.
- Reviewed the Luminus Disaster Recovery Plan that will ensure protection of the assets of Luminus and its members, in the event that unforeseen circumstances prevent normal operating conditions.
- Reviewed risk management policies and procedures of Luminus. This review pointed no major areas of weakness that require correction.
- Reviewed the policies, procedures and controls used by management to which relate to legislative compliance with particular focus on Capital, Liquidity Management, Investment and Interest Rate Risk.
- Reviewed regular reports provided by management to ensure that Luminus complies with the Proceeds of Crime (Money Laundering) and Terrorist Financing Act.
- On March 4, 2026 the Audit Committee met with the external auditors to review and discuss the draft financial statements for the year ended December 31, 2025. A report was presented to the Board of Directors for approval of the draft financial statements which was also held on March 4, 2026.
- On March 4, 2026 the Audit Committee provided a recommendation to the Board of Directors to recommend MNP LLP as the external auditors for Luminus Financial for the fiscal year of 2026.

Respectfully presented this 2nd day of April 2026.

Jonathan Bowness **CHAIR**
Jon Olinski **VICE-CHAIR**
Donna Johnson **DIRECTOR**

Paul Miller **DIRECTOR**
Gavin Price **DIRECTOR**
Ashana Khanna **DIRECTOR**

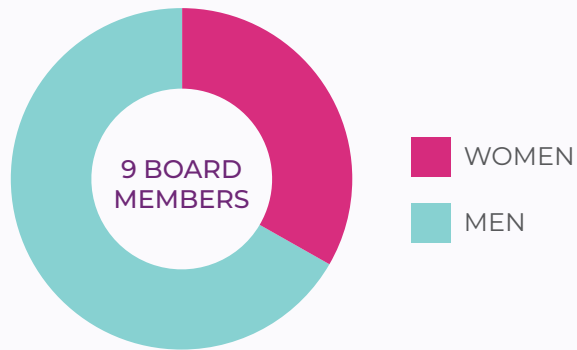


Diversity Report

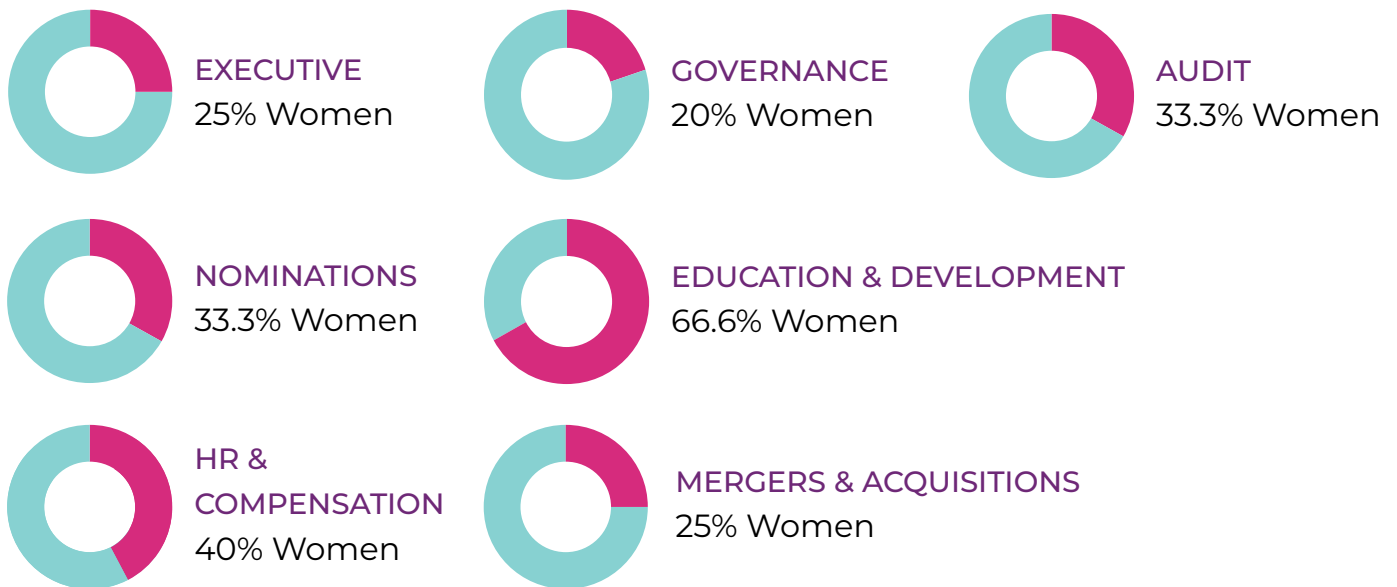
Below are some details on the gender diversity of our entire board of directors, and broken down by the various committees that each director volunteers their time to.

FOR THE 2025 YEAR:

We currently have 9 Board members, and the percentage of women is 33.33%



FURTHER BROKEN DOWN BY COMMITTEE:



Management's Responsibility

To the Members of Luminus Financial Services & Credit Union Limited

The accompanying summary financial statements and the complete financial statements of Luminus Financial Services & Credit Union Ltd. (collectively, the "financial statements") are the responsibility of management and have been approved by the Board of Directors.

Management is responsible for the preparation and presentation of the financial statements, including responsibility for significant accounting judgments and estimates in accordance with IFRS[®] Accounting Standards. This responsibility includes selecting appropriate accounting policies and methods, and making decisions affecting the measurement of transactions in which objective judgment is required.

In discharging its responsibilities for the integrity and fairness of the financial statements, management designs and maintains the necessary accounting systems and related internal controls to provide reasonable assurance that transactions are authorized, assets are safeguarded, and financial records are properly maintained to provide reliable information for the preparation of financial statements.

The Board of Directors is responsible for overseeing management in the performance of its financial reporting responsibilities, and for approving the financial statements. The Audit Committee has the responsibility of meeting with management and external auditors to discuss the internal controls over the financial reporting process, auditing matters and financial reporting issues. The Audit Committee is also responsible for recommending the appointment of the Credit Union's external auditors.

MNP LLP, an independent firm of Chartered Professional Accountants, is appointed by the members to audit the financial statements and report directly to them; their report follows. The external auditors have full and free access to, and meet periodically and separately with, both the Audit Committee and management to discuss their audit findings.



Adam Kirilo

VP, FINANCE & INFORMATION SECURITY



George De La Rosa

CHIEF EXECUTIVE OFFICER

INDEPENDENT AUDITOR REPORT



MNP LLP
50 Burnhamthorpe Road West, Suite
900, Mississauga ON, L5B 3C2
T: 416.626.6000 F: 416.626.8650

On the Summary Consolidated Financial Statements

To the Members of Luminus Financial Services & Credit Union Limited

Opinion

The summary financial statements, which comprise the summary statement of financial position as at December 31, 2025, and the summary statements of income and comprehensive income and changes in members' equity for the year then ended, and related notes, are derived from the audited financial statements of Luminus Financial Services & Credit Union Ltd. (the "Credit Union") for the year ended December 31, 2025.

In our opinion, the accompanying summary financial statements are a fair summary of the audited financial statements, on the basis described in Note 1.

Summary Financial Statements

The summary financial statements do not contain all the disclosures required by IFRS[®] Accounting Standards as issued by the International Accounting Standards Board. Reading the summary financial statements and the auditor's report thereon, therefore, is not a substitute for reading the audited financial statements and the auditor's report thereon.

The Audited Financial Statements and Our Report Thereon

We expressed an unmodified audit opinion on the audited financial statements in our report dated March 9, 2026.

Management's Responsibility for the Summary Financial Statements

Management is responsible for the preparation of the summary financial statements on the basis described in Note 1.

Auditor's Responsibility

Our responsibility is to express an opinion on whether the summary financial statements are a fair summary of the audited financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standards (CAS) 810, Engagements to Report on Summary Financial Statements.

Mississauga, Ontario
March 11, 2026

Chartered Professional Accountants
Licensed Public Accountants



SUMMARY CONSOLIDATED FINANCIAL STATEMENTS

Luminus Financial Services & Credit Union Limited

Summary Consolidated Statement of Financial Position

Year Ended December 31, 2025

	2025	2024
Assets		
Cash	48,966,664	\$74,492,970
Investments	44,879,473	31,184,308
Loans to members	185,659,959	185,037,572
Other assets	1,111,184	1,490,569
Property and equipment	933,733	1,000,796
Intangible assets	164,844	227,929
	\$281,715,857	\$293,434,144
Liabilities, member entitlements and members' equity		
Liabilities		
Members' deposits	264,477,831	276,573,331
Other liabilities	1,114,337	1,679,225
Members' share capital	450,875	407,060
	266,043,043	278,659,616
Members' equity		
Members' share capital	5,137,646	5,403,992
Contributed surplus	2,890,257	2,890,257
Retained earnings	7,644,911	6,480,279
	15,672,814	14,774,528
	\$281,715,857	\$293,434,144

On behalf of the Board of Directors:



Michael Mathieson



Jonathan Bowness

A full set of all financial statements are available from the Credit Union.

Luminus Financial Services & Credit Union Limited
Summary Consolidated Statement of Comprehensive income
Year Ended December 31, 2025

	2025	2024
Financial income		
Interest on loans to members	\$9,594,150	\$9,817,177
Investment income	2,932,591	4,304,574
	12,526,741	14,121,751
Financial expense		
Interest on members' deposits	7,173,917	7,572,268
Interest on external borrowings	2,032	-
	7,175,949	7,572,268
Net interest income	5,350,792	6,549,483
Provision for loan losses	500,257	75,432
Net interest income after provision for loan losses	4,850,535	6,474,051
Other income	2,417,907	1,959,867
Net interest and other income	7,268,442	8,433,918
Operating expenses		
Administrative expenses	2,890,317	2,675,591
Remuneration to staff	2,538,016	2,319,957
Depreciation and amortization	204,570	224,344
	5,632,903	5,219,892
Income before distributions and taxes	1,635,539	3,214,026
Distribution to members	(16,333)	(32,007)
Income before income taxes	1,619,206	3,182,019
Income taxes		
Current	269,659	634,550
Deferred	19,745	57,400
	289,404	691,950
Net income	1,329,802	2,490,069
Other comprehensive income (loss)		
Unrealized gain (loss) on investments measured at FVOCI	-	(101,550)
(Provision for) recovery of income taxes - deferred	-	12,334
Other comprehensive income (loss) for the year	-	(89,216)
Net comprehensive income for the year	\$1,329,802	\$2,400,853



Luminus Financial Services & Credit Union Limited
Summary Consolidated Statement of Changes in Equity
Year Ended December 31, 2025

	Share Capital	Contributed surplus	Retained earnings	Accumulated other comprehensive income	Total members' equity
Balance January 1, 2024	5,666,288	2,890,257	4,255,280	89,216	12,901,041
Net income for the year	-	-	2,490,069	-	2,490,069
Redemption of investment shares	(262,296)	-	-	-	(262,296)
Accumulated other comprehensive loss	-	-	-	(89,216)	(89,216)
Dividend to members (net of tax of \$55,550)	-	-	(265,070)	-	(265,070)
Balance December 31, 2024	5,403,992	2,890,257	6,480,279	-	14,774,528
Net income for the year	-	-	1,329,801	-	1,329,801
Dividend to members (net of tax of \$86,544)	-	-	(165,169)	-	(165,169)
Redemption of investment shares	(266,346)	-	-	-	(266,346)
Balance December 31, 2025	5,137,646	2,890,257	7,644,911	-	15,672,814



Luminus Financial Services & Credit Union Limited Note to the Summary Consolidated Financial Statements as of December 31, 2025

Management is responsible for the preparation of the summary financial statements. The summary financial statements presented include the summary statement of financial position, and the summary statements of income and comprehensive income and changes in equity. They do not include the summary statement of cash flows, summary of significant accounting policies, or notes to the financial statements and accompanying schedules. The summary statements of financial position, income and comprehensive income and changes in equity are presented in the same detail as the audited financial statements except the note referencing has been removed.



Minutes of the Annual General Meeting
5395 Eglinton Avenue West, Etobicoke, Ontario
April 3, 2025, 5:30 PM

CALL TO ORDER

Michael Mathieson, Chair, Board of Directors, welcomed everyone to the 75th annual general meeting of Luminus Financial Services. He confirmed that the required quorum was reached with 44 member-owners attending in person and virtually. Mr. Mathieson declared the meeting duly constituted to conduct business and called it to order at 5:41 p.m.

Mr. Mathieson welcomed guests Aliyana De La Rosa-Osman, Maya Mantash from FSRA, Penny Rintoul of RZCD Law Firm, and Jeremy Picco of BDO Canada.

APPROVAL OF THE AGENDA

Mr. Mathieson directed the member-owners' attention to the proposed agenda shared onscreen. He asked any changes were required. No changes were suggested.

MOTION to approve the agenda as presented.

Moved by: Victoria Ferreira
Seconded by: Glenn Pollinger
Carried

MINUTES OF THE MEETING HELD ON APRIL 4, 2024

Ashana Khanna, Corporate Secretary, advised that as member-owners had received a copy of the minutes of the AGM held on April 4, 2024, for review, she would like to request a motion to dispense with the reading of those minutes.

MOTION to dispense with the reading of the minutes of the annual general meeting held on April 4, 2024.

Moved by: Colleen Gray
Seconded by: Dianne Pollinger
Carried

Ms. Khanna asked if any amendments were required. There being none, she asked for a motion to approve the minutes as presented.

MOTION to approve the minutes of the annual general meeting held on April 4, 2024, as presented.

Moved by: Joann Gabriel

Seconded by: Gavin Price

Carried

ELECTION OF THE DIRECTORS

Colleen Gray, Chair of the Nominations Committee, presented the following report:

“Earlier this year, we announced to our membership that for 2025, there were three vacant Board positions to fill, comprised of 3 x 3-year terms. All member-owners in good standing were encouraged to review our nomination package and consider putting their names forward to serve our member-owners on the Board of Directors of Luminus Financial,

The Nominations Committee received three applications before the deadline that met the criteria. As the number of candidates equals the number of vacancies they will be acclaimed. In alphabetical order, by last name, they are:

- Mervyn Allen – 3-year term
- Ashana Khanna – 3-year term
- Jon Olinski – 3-year term”

Ms. Gray congratulated new Director Mervyn Allen and returning Directors Ashana Khanna and Jon Olinski. She thanked retiring Director Glenn Pollinger for his many years of service to Luminus Financial and its membership.

REPORT OF THE CHAIR OF THE BOARD OF DIRECTORS AND THE CHIEF EXECUTIVE OFFICER

Mr. Mathieson presented the following report:

“This year, we have embraced the theme of “Infinite Possibilities.” We have done that in recognition that while we face a list of global and economic challenges, we are confident there are incredible opportunities for growth and success that lie just ahead for both our members and our credit union. As always, we also want to thank our members for their unwavering support. To each of you, we are deeply grateful.

Our Four Pillars:

Reflecting on the past year’s achievements, the Board and staff at Luminus Financial remained committed to our four core pillars:

Financial Stability – Ensuring long-term growth and resilience.

Core Operations – Strengthening our internal systems to serve you better.

Member-Focused Banking – Putting our members at the heart of every decision.

Assurance & Trust – Building confidence through transparency and reliability. These principles have guided every step taken, helping us navigate challenges and create new opportunities for our members.

Maintaining Financial Stability

Throughout the past year, the global financial landscape presented numerous challenges for managing growth and stability, impacting our members and the credit union. However, despite these obstacles, we have remained steadfast in our commitment to our members' financial well-being, navigating market complexities by prioritizing financial reviews and risk management. We see these challenges not as barriers but as moments to innovate and grow.

Core Operations (and Integrations)

Sometimes, the largest impact can come from the smallest changes. In 2024, our focus for Core Operations was on the continued integration of the Airline Financial systems and team. This work, while primarily non-member-facing, has resulted in regular and continued improvements across the credit union. Our thanks go out to the teams and individuals driving this forward.

Last year also provided several exciting opportunities for deepening the connection between the Airline Financial and Luminus Financial staff. Through group training sessions, team-building events, and our Luminus Appreciation Week (LAW), we sought opportunities to focus on building a supportive work environment and community. We encourage you to visit a branch to see the team at work!

Sustained Growth Through Member-Focused Banking

We are proud to announce that we also achieved several significant milestones, including the continued growth of our membership base and the expanded use of our core banking products such as credit cards, mortgages, and high-risk business banking services. These accomplishments have resulted in a notable increase in comprehensive income from \$782,519 to \$2.4 million. As a result, we are proud to declare an annual dividend payout of 4.50% for all membership and investment shares. Dividends will be deposited into eligible accounts no later than April 30, 2025.

In 2024, we also made transformative updates to our banking experience to better serve our members. We completed a full-scale overhaul of our banking products and banking system, introducing the Infinite Chequing Account and



Infinite Savings Account. As part of this initiative, we successfully transitioned all legacy accounts—across both Luminus Financial and Airline Financial—into these new, streamlined offerings. This new product base and system ensures a more seamless and consistent banking experience for all members.

Additionally, we completed a full redesign of the Luminus Financial website, implementing a more user-friendly interface with updated content and a streamlined member application process. This new digital experience enhances accessibility, making it easier for members to manage their finances.

Furthermore, our new online account-opening system (ASAPP) has helped improve the application process for member-owners and staff. Since the launch, hundreds of applications were processed for products, new member-owner applications, and campaign promotions. This rapid adoption highlights that member-owners are ready for digital enhancements that help improve their daily banking experience.

Assurance & Trust

In 2024, Luminus Financial continued to prioritize assurance and trust through various initiatives aimed at enhancing governance, risk management, and compliance. Our internal and external audits revealed minimal high-risk findings, demonstrating our commitment to maintaining high standards. To further improve governance, risk, reporting, and business intelligence capabilities, we are developing data dashboards for dynamic reporting and reviewing procedures and policies across various departments. These efforts reflect our ongoing commitment to assurance and trust, ensuring we remain a reliable and trusted partner for our members and stakeholders.

Looking Ahead

As we look to the future, we remain committed to our core values of adaptability, responsiveness, commitment, and cooperation. We will continue to invest in innovative solutions, sustainable practices, and community enrichment. We encourage our members to embrace the possibilities that lay ahead as we work together to achieve new milestones and create a brighter future. Again, we extend our heartfelt gratitude to our member-owners, employees, and partners for their continued support and trust. Together, we will navigate the evolving financial landscape and seize new opportunities for growth and success. With your support, the possibilities are truly infinite.”

George De La Rosa, Chief Executive Officer, presented the following high-level overview of the 2024 financial results:

- Comprehensive income was \$2.4 million
- Members Deposits were \$276.6 million



- Financial income was \$14.1 million
- Total assets were \$293.4 million
- Loans to members totalled \$185 million
- Interest paid to members totalled \$7.6 million
- Financial income was \$9.4 million
- Members' equity was \$14.8 million

Mr. De La Rosa expressed his appreciation to the Directors for volunteering their time and expertise, the staff for their hard work and dedication, and the membership for believing and trusting in Luminus Financial.

Mr. Mathieson asked if there were any questions. There being none, he asked for a motion to accept the reports.

MOTION to accept the Board of Directors' Report and the Report of the Chief Executive Officer as presented.

Moved by: Ann Marie Noble

Seconded by: Gerarda Noble

Carried

GENDER DIVERSITY REPORT

Mr. Mathieson presented the following report:

“As per the 2020 Credit Union Act, Luminus Financial must provide a gender diversity report to its membership. This year’s Gender Diversity Report can be seen on the screen and found on page 14 of the Annual Report. It provides details about the gender diversity of our Board of Directors and the various Committees to which Directors volunteer their time.

We currently have nine Board members, and the percentage of women is 33.33%. The breakdown by Committee is as follows:

Executive.....	33.3%
Governance	33.3%
Audit	16.66%
Nominations	66.66%
Education and Development	66.66%
HR and Compensation.....	25%
Mergers & Acquisitions	20%”

EXECUTIVE COMMITTEE REPORT

Mr. Mathieson presented the following report:



"I would like to take this opportunity to present the Executive Committee Report on behalf of myself, Vice-Chair Jonathan Bowness, and Corporate Secretary Ashana Khanna.

For the fiscal year of 2024, 175 credit applications were approved and funded with a value of \$23,667,904. On the screen, you will see the total number of loans for each class and their total value.

Luminus Financial serves its core members and welcomes new members by focusing on providing innovative mortgage solutions to support the needs of conventional individuals and businesses, as well as those that are underbanked. Credit-funded growth for 2024 was up 8.68%, year over year, led primarily by residential mortgages (growth of 24.54%). We also note continued strong demand for Home Equity Lines of Credit, primarily from our Airline division. Specifically of note, personal loan growth was strong increasing 70.28%, year over year.

Inflationary pressures and the interest rate policies enacted by the Bank of Canada presented a challenging economic environment in the current year. Along with our successes, we experienced an increase in bad debts. Written-off loans total \$66,613, an increase of \$40,302 or 153.18%, year over year. We do note that the 2024 bad debt recovery of \$23,013.33 has improved significantly compared with 2023 of \$3,052.

In 2025, the Executive Committee will continue to serve the members of Luminus Financial by reviewing and approving all Director and Officer loans and policy exceptions required and providing Management with valuable suggestions to apply to the everyday business of the credit union."

Mr. Mathieson asked if there were any questions. There being none, he asked for a motion to accept the report the report.

MOTION to accept the Executive Committee Report as presented.

Moved by: Colleen Gray

Seconded by: Diane Pollinger

Carried

AUDIT COMMITTEE REPORT

Mr. Mathieson stated that, unfortunately, Board Vice-Chair and Audit Committee Chair Jonathan Bowness was unable to attend the AGM in person. On behalf of the Audit Committee, he presented the following report:

"Pursuant to Section 104 of the *Credit Unions and Caisses Populaires Act, 2020*, the Board of Directors appointed a minimum of three (3) Directors to the Audit

Committee, a sub-committee of the Board. I am pleased to inform you that our Board of Directors assigned six individuals to the Audit Committee: Jonathan Bowness, Jon Olinski, Donna Johnson, Paul Miller, Glenn Pollinger, and Gavin Price.

The Audit Committee met quarterly to carry out its duties as defined in the Act and stipulated in the credit union's policies and procedures. The following were the duties performed by the Audit Committee during 2024:

- Reviewed complaints and issues concerning privacy and ensured compliance with the Personal Information Protection and Electronic Documents (PIPED) Act initiated in 2001. We can report that Luminus Financial was in compliance with the legislation as of December 31, 2024.
- Reviewed results of the external audit services provided by MNP LLP. • Developed and approved an internal audit plan in collaboration with PRA Canada.
- Reviewed the Luminus Disaster Recovery Plan that will ensure protection of the assets of Luminus and its members if unforeseen circumstances prevent normal operating conditions.
- Reviewed risk management policies and procedures of Luminus. This review pointed out no major areas of weakness that require correction.
- Reviewed the policies, procedures and controls used by Management which relate to legislative compliance with a particular focus on Capital, Liquidity Management, Investment, and Interest Rate Risk.
- Reviewed regular reports provided by Management to ensure that Luminus complies with the Proceeds of Crime (Money Laundering) and Terrorist Financing Act.
- On March 5, 2025, the Audit Committee met with the external auditors to review and discuss the draft financial statements for the year ended December 31, 2024. On March 14, 2025, the draft financial statements were recommended to the Board of Directors for acceptance.
- On March 14, 2025, the Audit Committee recommended to the Board of Directors that MNP LLP as the external auditors for Luminus Financial for the fiscal year of 2025."

Mr. Mathieson asked if there were any questions. There being none, he asked for a motion to accept the report.

MOTION to accept the Audit Committee Report as presented.

Moved by: Dianne Pollinger

Seconded by: Elsa Mueller

Carried

REPORT OF THE INDEPENDENT AUDITOR ON THE SUMMARY FINANCIAL STATEMENTS

Mr. De La Rosa stated that, unfortunately, external auditor Joe Bates of MNP was unable to attend the AGM. He advised that Luminus Financial had received a clean audit, and the summary of the audited financial statements was on pages 16 to 20 of the Annual Report. Mr. De La Rosa added that if member-owners wished to receive a copy of the complete financial statements, they could request one from staff members by calling or emailing Luminus.

Mr. Mathieson asked if there were any questions. There being none, he asked for a motion to approve the audited financial statements as presented.

MOTION to approve the audited financial statements for the fiscal year ending December 31, 2024, as presented.

Moved by: Anne Marie Noble

Seconded by: Joanna Cheng

Carried

APPOINTMENT OF THE AUDITOR

Mr. Mathieson thanked the staff at MNP LLP for their work as Luminus Financial's auditors for 2024. He added that the Audit Committee was recommending that the member-owners re-appoint MNP LLP as the auditors for 2025.

Mr. Mathieson asked if there were any questions. There being none, he asked for a motion to approve the Audit Committee's recommendation.

MOTION to approve MNP LLP as Luminus Financial's auditors for 2025 and authorize the Board of Directors to fix the remuneration of such auditors.

Moved by: Daniel Marnicki

Seconded by: Glenn Pollinger

Carried

OTHER BUSINESS

Mr. Mathieson asked if there was any other business that owner-members would like to raise. There being none, he asked for a motion to adjourn the annual general meeting.

ADJOURNMENT

MOTION to adjourn the annual general meeting.

Moved by: Glenn Pollinger

Seconded by: Colleen Gray

Carried

Mr. Mathieson thanked the member-owners for attending, and the annual general meeting adjourned at 6:11 p.m.



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Memberships are open to anyone
living or working in Ontario.

