

# PUTTING **COMMUNITY** FIRST FOR **70** YEARS!



**2020** Annual Report



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# History

**The heart of Luminus Financial *is* community. Founded 70 years ago, Luminus has always put our communities first - and we always will.**

On September 26, 1951 Starnews Credit Union was founded by a group of employees who realized they could better serve the financial needs of their community by partnering together. Their vision for finding new ways to serve each other has remained a focal point over the years, helping drive a long list of community-first decisions that have set Luminus Financial apart.

This year, as we celebrate our 70th Anniversary, we wanted to take some time to highlight a few of the key

moments that have come to define the Luminus Financial community. From mergers and partnerships that have expanded services for our member-owners to initiatives and products that Luminus Financial created in direct response to the needs of our community.

Over the next 70 years, we look forward to all of the opportunities that have yet to come. Moments where we can respond to the changing needs of our community and once again do more together.

In response to a growing need for mortgage options, Luminus Financial has become one of the few brands offering co-operative and co-ownership mortgages.



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# Vision & Mission Statement

## Vision Statement

To be our members' first choice for financial products, services and advice.

## Mission Statement

### WE ARE COMMITTED TO:

- Helping our members achieve their financial goals;
- Encouraging and facilitating the development of our team;
- Supporting our communities.

2010 - Starnews Credit Union merges with King-York Newsmen Credit Union and Air Toronto Credit Union to bring better financial products and services for two new markets.



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# Values Statement

## LUMINUS IS ADAPTABLE, RESPONSIVE, COMMITTED & CO-OPERATIVE (ARCC)

### Adaptable

We will expand opportunities by recognizing and responding to changes.

We will position products and services to attract the family unit.

We will embrace and be open to competitive trends.

### Responsive

We will treat everyone with respect and fairness.

We will be responsive and sensitive to the diverse needs of our members.

We will embrace and be open to changes that will keep us competitive.

### Committed

We are committed to service excellence.

We will encourage a team environment committed to open and honest communication at all levels to provide better service to our members.

We will embrace and be open to changes that will keep us competitive.

We will be committed to bringing financial awareness and understanding to members so they may be financially independent.

### Co-operative

We will operate in accordance with co-operative principals:

- Voluntary and Open Membership
- Democratic Member Control
- Member Economic Participation
- Autonomy and Independence
- Education, Training and Information
- Co-operation among Co-operatives
- Concern for Community

We will recognize our social responsibilities within our environment and community.



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# Our Promise to our Member-Owners

October, 1962 - Victory Community Credit Union opens its first branch location on Weston Road in what was then the City of York. In 2017, they merged with Luminus Financial.

Offer a full range  
of competitive  
financial products  
and services.

Exemplify all  
credit union  
principles.

Listen to you.

Make you glad  
to be a member,  
always.

Treat you as  
the owner of  
our institution-  
because you are.

Respond with  
your financial  
best interests as  
our priority.

Share our  
profits with you.



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# 71st Annual General Meeting Agenda

APRIL 1, 2021

- 1 Call Meeting to Order**  
Confirmation of quorum
- 2 Approve Minutes of the June 25, 2020 Annual General Meeting**
- 3 Election of Directors**
- 4 Reports**  
Board of Directors Chair and Chief Executive Officer  
Credit Committee  
Audit Committee
- 5 Review of the 2020 Financial Statements**
- 6 New Business:**  
Appointment of External Auditors
- 7 Other Business**
- 8 Adjournment**

2015 - Luminus Financial  
is recognized for  
contributions to Toronto's  
Filipino community for our  
innovative Remit Now, Pay  
Later program.



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# Report of the Board of Directors Chair & CEO



**As we reflect on the challenges *and successes* of 2020, we're grateful for the unwavering support from our entire community of Member-Owners, staff, partners, and board. We are now, as when we were founded, stronger when we come together in support of each other. Thank you!**

Who could have foreseen all of the challenges that the world would have faced in 2020?

It seemed that every day brought new information and changes to our lives. And while we recognize that, for many, the impacts of the past year will be felt for some time yet, we also recognize that 2020 brought with it hundreds of opportunities for our community to come together in support of one another.

So, as we look at the financial results of the past year we want to take a moment to recognize you, our community of Member-Owners, for coming together and supporting each other - and the Luminus team - through one of the toughest years on record. Thank you!

## **Our Four Foundational Pillars**

Throughout 2020's challenging conditions, Luminus' Board and team maintained focus on furthering our **Four Foundational Pillars**, which are to:

1. Be bold, innovative, and future-focused.
2. Grow to \$300-\$500 million in assets profitably.

3. Build, acquire, develop, sustain and reward a knowledgeable and passionate workforce.

4. Become an influencer within the system.

## **Being bold, innovative and future-focused.**

In 2020, Luminus was excited to launch the Member-Owner Rewards (MOR) Program, which gives Member-Owners who hold Investment Shares access to preferred investment rates, member-only perks, and special discounts on loans. This program, unique to Luminus Financial, has seen a very positive response from Member-Owners and potential members as well.

As we seek to constantly improve member communication, we continued to send regular newsletters, email blasts and use our social media accounts to educate and inform members and the community. We will continue to use these tools to throw open the doors and invite more people from our communities into the Luminus conversation. So, if you haven't already, we urge you to sign up for our newsletter and social feeds!

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## Growing to \$300-\$500 million in assets profitably.

Nothing speaks louder than the numbers when it comes to summing up a financial year, and we're proud to report that our net income was close to \$480,000, approximately a 50% increase from the previous year. Although our assets remained steady at approximately \$182 million; this strategic goal of growing to \$300 to \$500 million will ultimately be achieved through mergers as we have done in the past. We look forward to working together with other credit unions that want to join an innovative, healthy and growing credit union like Luminus Financial. Together we can build an even stronger credit union for our communities.

## Build, acquire, develop, sustain and reward a knowledgeable and passionate workforce.

With social distancing being enforced province-wide, 2020 quickly became all about finding new ways to support and engage a dispersed workforce. To help, Luminus Financial launched our internal "Luminate" sessions held virtually via video-conference. Each Luminate session offers staff a chance to connect, engage with senior leadership, and ask any questions they may have regarding the year so far.

In support of our business community, and to reward staff for all of their hard work, Luminus also took part in the national Loyal2Local



Online Luminate meeting with staff

challenge. This challenge, aimed at supporting businesses affected by the pandemic, saw each employee given \$50 to spend at their local community businesses.

## Become an influencer within the system.

We're always on the lookout for opportunities to build brand awareness and become a prominent voice in the credit union system. In 2020, our CEO was elected as a Director for the Canadian Credit Union Association. Our fingers are on the pulse, and we intend to keep them there!

At Luminus, our Four Foundational Pillars have allowed us to maintain our focus during a challenging year. By ensuring we are future-focused and adaptable to change, we are confident that your credit union will continue to grow and innovate while keeping our community values at the core of everything we do.

Jon Onlinski  
**CHAIR, BOARD OF DIRECTORS**



George De La Rosa  
**CHIEF EXECUTIVE OFFICER**

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# 2020 Financial Results

THE FOLLOWING FINANCIAL RESULTS WERE ACHIEVED IN 2020



Net income was  
**\$477,071**



Total assets remained  
steady at over  
**\$181 Million**



Members' deposits  
increased to  
**\$170.6 Million**



Financial expenses/interest  
paid to members was  
**\$3.7 Million**



Financial income  
was  
**\$6.8 Million**



Member's equity was over  
**\$9.5 Million**



Loans to members  
were over  
**\$142 Million**

2013 - Members of Luminus Financial and the Filipino Centre Toronto raise over \$50,000 in relief funding for victims of Typhoon Haiyan in the Philippines.



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# Executive Committee Report



The Executive Committee continues to serve the members of Luminus Financial and is pleased to share the following information with its members. For the fiscal year of 2020, a total of 119 credit applications were approved and funded with a value of \$30,191,050. The following chart details the net funded balances within the following loan classes and compares them to the previous two years\*:

Loan Class	2020		2019		2018	
	#	\$	#	\$	#	\$
Residential Lending	45	\$21,974,607	60	\$33,110,721	56	\$33,110,721
HELOCs	21	\$3,220,269	26	\$4,184,841	27	\$4,178,967
Personal Loans	26	\$195,851	43	\$335,881	81	\$2,184,146
Personal LOCs	7	\$86,135	7	\$95,786	15	\$277,770
Commercial Lending	20	\$4,714,188	2	\$3,068,221	0	\$0
<b>Total</b>	<b>119</b>	<b>\$30,191,050</b>	<b>138</b>	<b>\$40,795,450</b>	<b>179</b>	<b>\$39,751,604</b>

\*Overdraft accounts have not been included in the above table.

In 2020, a total of 37 applications were cancelled or declined compared to 71 applications in 2019 as they had rescinded their request or not met the criteria from a credit or policy perspective.

As at December 31, 2020 loans in arrears for 90 days or more amounted to a total exposure of \$53,596 compared with a total exposure of \$115,280 as at December 31, 2019. For those facilities that have been deemed impaired, the causes range from loss of income or employment, illness, disability. Despite the pandemic, government support programs have been essential in assisting those impacted.

The Executive Committee continues its role of reviewing and approving all director and officer loans as well as policy exceptions required. The committee also provides management with valuable suggestions to apply to the everyday business of the credit union.

## Respectfully presented this 1st day of April 2021 by the Executive Committee:

Jon Olinski, Chair  
Michael Mathieson, Vice Chair  
Jonathan Bowness, Corporate Secretary

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# Report of the Audit Committee



Pursuant to section 125 of the Credit Unions and Caisses Populaires Act, 1994, the board of directors appointed a minimum of three (3) directors to the Audit Committee, a sub-committee of the board.

The Audit Committee met on a quarterly basis to carry out their duties as defined in the Act and as stipulated in the credit union's policies and procedures. The following were the duties performed by the Audit Committee during 2020:

- Reviewed complaints and issues concerning privacy and ensured compliance with the Personal Information Protection and Electronic Documents (PIPED) Act initiated in 2001. We can report that Luminus Financial is in compliance with the legislation as of December 31, 2020.
- Reviewed results of the external audit services provided by Tinkham LLP.
- Developed and approved an internal audit plan in collaboration with PRA Canada.
- Reviewed the Luminus Disaster Recovery Plan that will ensure protection of the assets of Luminus and its members, in the event that unforeseen circumstances prevent normal operating conditions.
- Reviewed risk management policies and procedures of Luminus. This review pointed no major areas of weakness that require correction.
- Reviewed the policies, procedures and controls used by management to which relate to legislative compliance with particular focus on Capital, Liquidity Management, Investment and Interest Rate Risk.
- Reviewed regular reports provided by management to ensure that Luminus complies with the Proceeds of Crime (Money Laundering) and Terrorist Financing Act.
- On March 3, 2021 the Audit Committee met with the external auditors to review and discuss the draft financial statements for the year ended December 31, 2020. A report was presented to the Board of Directors for approval of the draft financial statements which was also held on March 3, 2021.

**Respectfully presented this  
1st day of April 2021.**

Paul Miller, Chair  
Jonathan Bowness, Director  
Arnold Denton, Director  
Ashana Khanna, Director  
Glenn Pollinger, Director



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# Investment Share Dividends

As with every year, Luminus Financial shares a portion of its profits with member-owners through dividends on investment and membership shares. This year we are pleased to announce the following:

## Class A series 1 Investment Shares:

Member-owners that held Class A Series 1 Investment Shares as of January 31<sup>st</sup>, 2021 will receive a dividend of **2.50%**

## Class A series 2 Investment Shares:

Member-owners that held Class A Series 2 Investment Shares as of January 31<sup>st</sup>, 2021 will receive a dividend of **2.50%**

## Membership Shares:

Member-owners that held Membership Shares as of January 31<sup>st</sup>, 2021 will receive a dividend of **2.50%**

**Dividends will be paid into eligible accounts no later than April 30, 2021.**

2016-2021 - Luminus joins in support of the CU Succeed Youth Bursary program, helping to raise and award \$361,000 in scholarships for 258 students across Ontario.



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# Independent Auditor Report

**TINKHAM** LLP | CHARTERED  
PROFESSIONAL  
ACCOUNTANTS

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## ON THE SUMMARY FINANCIAL STATEMENTS

### To the Members of Luminus Financial Services & Credit Union Limited

#### Opinion

The summary financial statements, which comprise the summary statement of financial position as at December 31, 2020 and the summary statement of comprehensive income for the year then ended are derived from the audited financial statements of Luminus Financial Services & Credit Union Limited for the year ended December 31, 2020.

In our opinion, the accompanying summary financial statements are a fair summary of the audited financial statements on the basis described in the note to the summary financial statements.

#### Summary Financial Statements

The summary financial statements do not contain all the disclosures required by International Financial Reporting Standards. Reading the summary financial statements and the auditor's report thereon, therefore, is not a substitute for reading the audited financial statements and the auditor's report thereon. The summary financial statements and the audited financial statements do not reflect the effects of events that occurred subsequent to the date of our report on the audited financial statements.

#### The Audited Financial Statements and Our Report Thereon

We expressed an unmodified audit opinion on the audited financial statements in our report dated March 3, 2021.

#### Other Matter

The audit report on the financial statements of Luminus Financial Services & Credit Union Limited for the year ended December 31, 2020 identified that the financial statements for the year ended December 31, 2019 were audited by another firm of Chartered Professional Accountants who expressed an unmodified opinion on those financial statements on March 4, 2020.

#### Management's Responsibility for the Summary Financial Statements

Management is responsible for the preparation of the summary financial statements on the basis described in the note to the summary financial statements.

#### Auditor's Responsibility

Our responsibility is to express an opinion on whether the summary financial statements are a fair summary of the audited financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standard 810, Engagements to Report on Summary Financial Statements.

Toronto, Ontario  
March 3, 2021



Licensed Public Accountants

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# Summary Financial Statements

## LUMINUS FINANCIAL SERVICES & CREDIT UNION LIMITED SUMMARY STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2020

	2020	2019
<b>Assets</b>		
Cash	23,215,136	2,177,337
Investments	13,149,736	13,020,739
Loans to members	142,462,792	162,576,531
Other assets	863,496	747,400
Property and equipment	2,019,345	2,415,617
Intangible assets	198,435	238,891
	181,908,940	181,176,515
<b>Liabilities, member entitlements and members' equity</b>		
<b>Liabilities</b>		
Term loan	-	1,000,000
Other liabilities	655,341	512,869
Lease liability	695,156	844,869
	1,350,497	2,357,738
<b>Member entitlements</b>		
Members' deposits	170,685,402	169,464,062
Members' share capital	342,128	293,212
	172,378,027	172,115,012
<b>Members' equity</b>		
Members' share capital	5,947,736	5,800,628
Retained earnings	2,683,371	2,361,069
Contributed surplus	899,806	899,806
	9,530,913	9,061,503
	<b>\$181,908,940</b>	<b>\$181,176,515</b>

On behalf of the Board:

Jon Olinski

Michael Mathison

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# LUMINUS FINANCIAL SERVICES & CREDIT UNION LIMITED

## SUMMARY STATEMENT OF COMPREHENSIVE INCOME

### YEAR ENDED DECEMBER 31, 2020

	2020	2019
Financial income		
Interest on loans to members	6,657,785	6,822,256
Investment interest and dividends	221,930	347,006
	6,879,715	7,169,262
Financial expense		
Interest on members' deposits	3,750,222	4,030,317
Interest on external borrowings	3,124	45,382
Provision for expected credit losses on member loans	125,068	44,815
	3,878,414	4,120,514
Financial margin	3,001,301	3,048,748
Other income	1,095,754	761,301
	4,097,055	3,810,049
Operating expenses	3,537,235	3,489,170
Net income before member distributions and provision for income taxes	559,820	320,879
Deduct: member distributions	7,352	-
Net comprehensive income before provision for income taxes	552,468	320,879
Income taxes	75,397	(5,299)
Net comprehensive income for the year	\$477,071	\$326,178

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# LUMINUS FINANCIAL SERVICES & CREDIT UNION LIMITED

## NOTES TO THE SUMMARY FINANCIAL STATEMENTS

### AS OF DECEMBER 31, 2020

#### **Basis of presentation (Note 1)**

The summary financial statements are derived from the audited financial statements, prepared in accordance with International Financial Reporting Standards (IFRS) as at December 31, 2020 and December 31, 2019 and for the years then ended.

The preparation of these summary financial statements requires management to determine the information that needs to be included so that they are consistent in all material respects with, or represent a fair summary, of the audited financial statements.

Management prepared these summary financial statements using the following criteria:

- a)** The summary financial statements include a statement for each statement in the audited financial statements, except the statement of members' equity and statement of cash flows, which can be obtained from the complete set of audited financial statements;
- b)** Information in the summary financial statements agrees with the related information in the audited financial statements;
- c)** Major subtotals, totals and comparative information from the audited financial statements are included; and
- d)** The summary financial statements contain the information from the audited financial statements dealing with matters having a pervasive or otherwise significant effect on the summary financial statements.

In addition, a copy of the audited financial statements is available to any member, upon request, at any branch of the credit union.

To better serve non-profits and clubs, Luminus expanded our no-fee banking products to include community service organizations.

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# **LUMINUS FINANCIAL SERVICES**

## **MINUTES OF THE ANNUAL GENERAL MEETING**

### **HELD ON JUNE 25, 2020 AT 5:30 P.M.**

### **VIA VIDEO CONFERENCE**

#### **CALL TO ORDER**

Jon Olinski, Chair, Board of Directors, welcomed everyone to the 70th annual general meeting of Luminus Financial Services. He noted that the theme for the annual general meeting is “Giving You More This Decade”.

The Chair stated that each year, the annual general meeting and the annual report have provided an important opportunity to come together to celebrate the successes of the past twelve months while also setting the stage for the coming year. He stated that this year, as communities face global and local challenges, he wished to take a moment to highlight Luminus’ continued belief in, and commitment to, the strength that comes from facing such challenges together.

The Chair stated that over the past few months as the world has faced unprecedented change, Luminus has been proud to watch communities and member-owners coming together to support each other in hundreds of new ways. He noted that those efforts will not go unrecognized and will be the reason that everyone will come through this stronger and closer than ever before.

The Chair reported that several years ago, the Board led a review of the Human Resources and Occupancy. The initial goal was to prepare for the end of the lease in the corporate office space. He added that it could not be known then that this would begin the transformation of the organization toward the further automation of processes and more remote work. This initiative allowed Luminus to transition much of its operations online before the COVID-19 pandemic began.

The Chair advised that every member of the Luminus team has stepped up and gone well beyond expectations to safely ensure that operations continue with minimal disruption. He thanked them for their contributions and their dedication to Luminus Financial.

The Chair acknowledged the following Luminus’ front line workers who have served members at branches throughout the pandemic:

Shola Adeduro  
Celina Odvina  
Joan Schmidt-Campbell  
Cindy Milligan  
Joann Gabriel  
Karen Oliveira

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The Chair concluded by thanking all of Luminus' member-owners for all that they are doing for their communities, for being flexible and understanding during these challenging times, and most importantly for always supporting their credit union.

The Chair confirmed that a quorum had been reached with 37 members and 10 guests in attendance and declared the meeting duly constituted to conduct business. The meeting was called to order at 5:36 p.m.

The Chair introduced the members of the Board in attendance:

- Jon Olinski.....Chair
- Michael Mathieson.....Vice-Chair
- Jonathan Bowness.....Corporate Secretary
- Arnold Denton.....Director
- Colleen Gray.....Director
- Ashana Khanna .....Director
- Kevin Maisonville .....Director
- Paul Miller.....Director
- Glenn Pollinger.....Director
- George De La Rosa.....Chief Executive Officer

The Chair introduced the following people:

- Filip Curovic.....Auditor, Grant Thornton LLP
- Deidre Rowe Brown.....Recording Secretary, Minutes Solutions Inc.

The Chair welcomed various representatives from the Financial Services Regulatory Authority of Ontario (FSRA), RZCD Law Firm, CUMIS, and Loomo.

**APPROVAL OF THE AGENDA**

The Chair directed the member-owners' attention to the proposed agenda included in the meeting materials.

**MOTION** to approve the agenda as presented.

Moved by: Cindy Milligan

Seconded by: Karen Oliveira

Carried

#### **MINUTES OF THE MEETING HELD ON APRIL 4, 2019**

Corporate Secretary, Jonathan Bowness, directed member-owners' attention to the minutes of the annual general meeting held on April 4, 2019. Everyone having received a copy prior to the meeting, he asked for a motion to dispense with the reading of the minutes.

**MOTION** to dispense with the reading of the minutes of the annual general meeting held on April 4, 2019.

Moved by: Paul Miller

Seconded by: Adrienne McKenzie

Carried

The Corporate Secretary asked if there were any amendments required. None being requested, he asked for a motion to approve the minutes as presented.

**MOTION** to approve the minutes of the annual general meeting held on April 4, 2019, as presented.

Moved by: Ashana Khanna

Seconded by: Glenn Pollinger

Carried

#### **REPORT OF THE BOARD OF DIRECTORS' CHAIR AND THE CHIEF EXECUTIVE OFFICER**

Chair Jon Olinski presented the following report:

"As we reflect on 2019 and step into a new decade, we're grateful for our member-owners and the communities we serve.

This time of year always provides a chance to reflect on what we've achieved and what we will set out to do. It's also a time to check those achievements against our four foundational pillars. These are:

- 1. Be bold, innovative, and future-focused.**
- 2. Grow to \$300-\$500 million in assets profitably.**
- 3. Build, acquire, develop, sustain and reward a knowledgeable and passionate workforce.**
- 4. Become an influencer within the system.**

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**Being bold, innovative and future-focused.**

This past year we saw several innovations here at Luminus. We updated our security to keep our online banking at the forefront of cybersecurity recommendations, and we also developed one of our boldest, most future-focused initiatives to date. Following some member surveys and extensive planning, we are now proud to launch that initiative: MOR Rewards. George De La Rosa did a presentation earlier as we awaited final registration numbers. The Board is happy to support this program; in fact, each Director is personally participating as we continue to invest in our Luminus.

**Growing to \$300-\$500 million in assets profitably.**

This strategic target was set with mergers in mind, and although none occurred during 2019 but our total assets continued to show welcome growth, from \$175.3 million in 2018 to \$181.2 million in 2019. Similarly, net income jumped dramatically from \$107,000 to \$341,000. More on that later.

**Build, acquire, develop, sustain and reward a knowledgeable and passionate workforce.**

Rather than laying the onus for improvement on our employees, the Board and leadership team decided to lead by example from the top down. This focus on personal development at the highest level has trickled down with growth in numerous areas of Luminus Financial. It started with the creation of education plans for each Board member and has expanded into a desire and passion to better understand the development needs of every member of the Luminus family with targeted plans to meet them.

**Become an influencer within the system.**

The year 2019 was another excellent year for Luminus, and our hard work was recognized with a Toronto Star Community Choice Award.

The award reflects the hard work our team has put into creating a genuinely member-centric credit union that consistently puts our community first. We held multiple events in our Financial Hub, helping to support local businesses and bolster our services by providing excellent financial advice to anyone who walked through our doors. As we progress, we will continue to offer sound financial education both through our online marketing efforts and in person. We are also proud to announce our CEO's election to the Canadian Credit Union Association Board of Directors and our VP's election to the Credit Union Services Association's Board of Directors. Congratulations George De La Rosa and Adam Kirilo for your willingness to influence our system on behalf of Luminus Financial."

George De La Rosa, Chief Executive Officer, reported the following 2019 financial highlights:

- Net income was \$341,000
- Members' deposits increased to \$169.5 Million
- Financial expenses increased to \$4.1 Million

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- Total assets increased to over \$181.1 Million
- Financial income increased to \$7.2 Million
- Total regulatory capital to risk-weighted assets ratio was 11.80%
- Loans to members increased to \$162.6 Million
- Total regulatory capital to assets ratio was 5.21%

The Chief Executive Officer concluded by thanking the staff and the Board of Directors for their continued support and guidance and the member-owners who put their trust in Luminus and permit it to continue to provide “clearly better banking”.

The Chair asked if there were any questions. There being none, he asked for a motion to approve the reports.

**MOTION** to approve the Board of Directors Report and the Report of the Chief Executive Officer as presented.

Moved by: Tyler Ferris

Seconded by: Celina Odvina

Carried

The Chair announced that based on Luminus' financial results, the Board of Directors declared a 3.00% dividend for all member-owners who held Class A Series 1 and Series 2 investment shares, as well as membership shares as of December 31, 2019. He advised that these dividends were processed in April 2020.

## EXECUTIVE COMMITTEE REPORT

The Chair stated that the Executive Committee was comprised of himself, Michael Mathieson, and Jonathan Bowness. He presented the Executive Committee report highlighting the following items from 2019:

- A total of 138 credit applications were approved and funded with a value of \$40,795,450
- 60 residential lending loans were approved for a total of \$33,110,721
- 26 HELOCs were approved for a total of \$4,184,841
- 43 personal loans were approved for a total of \$335,881
- 7 personal lines of credit were approved for a total of \$95,786
- 2 commercial loans were approved for a total of \$3,068,221

The Chair asked if there were any questions. There being none, he asked for a motion to approve the report.

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**MOTION** to approve the Executive Committee Report as presented.

Moved by: Colleen Gray

Seconded by: Joanna Cheng

Carried

## **AUDIT COMMITTEE REPORT**

Paul Miller, Chair of the Audit Committee, noted that pursuant to the Credit Unions and Caisses Populaires Act, a Board of Directors must appoint a minimum of three Directors to the Audit Committee, a subcommittee of the Board. He advised that the Luminus Board of Directors appointed four members to the Committee: Arnold Denton, Ashana Khanna, Jonathan Bowness and himself.

Paul Miller presented the Audit Committee Report, highlighting the following items:

- The Audit Committee met quarterly to carry out its duties as defined in the Act and stipulated in the credit union's policies and procedures.
- The Audit Committee reviewed complaints and issues concerning privacy, the results from the external audit services provided by Grant Thornton LLP, the Luminus Disaster Recovery Plan, as well as risk management policies and procedures.
- The Audit Committee reviewed the policies, procedures, and controls used by Management that relate to legislative compliance with particular focus on capital, liquidity management, investment, and interest rate risk.
- The Audit Committee reviewed the regular reports provided by Management to ensure that Luminus complies with the Proceeds of Crime (Money Laundering) and Terrorist Financing Act.
- The Audit Committee met with the external auditors on March 4, 2020 to review, discuss, and approve the draft financial statements for the fiscal year ending December 31, 2019.

Paul Miller asked if there were any questions. There being none, he asked for a motion to approve the report.

**MOTION** to approve the Audit Committee Report as presented.

Moved by: Karen Oliveira

Seconded by: Michael Mathieson

Carried

## **REPORT OF THE INDEPENDENT AUDITOR ON THE SUMMARY FINANCIAL STATEMENTS**

Filip Curovic of Grant Thornton LLP presented a review of the audited financial statements for the fiscal year 2019. He concluded his presentation by stating that in his opinion, the financial statements derived from the audited financial statements of Luminus Financial Services & Credit

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Union Limited for the year ended December 31, 2019, were a fair summary of those financial statements in accordance with the criteria disclosed in Note 1.

The Chair asked if there were any questions. There being none, he asked for a motion to approve the audited financial statements for 2019.

**MOTION** to approve the audited financial statements for the fiscal year ending December 31, 2019, as presented.

Moved by: Adrienne McKenzie

Seconded by: Michelle Buonaiuto

Carried

### **APPOINTMENT OF THE AUDITOR**

Paul Miller began by thanking the staff at Grant Thornton LLP for all the work they have done as Luminus' external auditors for many years. He noted that after much discussion, the Audit Committee decided that after five years with Grant Thornton, it would be prudent to put the contract out to tender via an extensive RFP process.

Paul Miller stated that after thoroughly reviewing the three proposals received, the Audit Committee is recommending the appointment of Tinkham and Associates LLP to the membership.

**MOTION** to appoint Tinkham and Associates LLP as the external auditors for 2020 and to authorize the Board of Directors to fix the remuneration of such auditor.

Moved by: Joanna Cheng

Seconded by: Glenn Pollinger

Carried

### **ELECTION OF DIRECTORS**

Michael Mathieson, Chair of the Nominating Committee, reported that the Committee comprised of Jon Olinski, Glenn Pollinger and himself, had reviewed the various nominations and accepted five. He advised that one candidate withdrew their name from the nominations due to personal commitments that arose. The four remaining candidates were Terri Boidman, Jonathan Bowness, Tonya Kent, and Ashana Khanna.

Michael Mathieson stated that this year due to the COVID pandemic, Luminus held its Board elections through a virtual voting system facilitated by a Canadian company called Simply Voting. He noted that Simply Voting has assisted various levels of government, co-operatives and associations with their elections, and that is why it is considered the best option for Luminus.

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Michael Mathieson reported that on June 8, 2020, 2,700 member-owners who had opted to allow Luminus' email marketing and provided their email addresses received an electronic ballot. He added that when voting closed on June 19, 2020 at 5:00 p.m., a total of 223 votes had been received.

Michael Mathieson declared the following three candidates elected to the Luminus' Board of Directors, each for a three-year term:

- Jonathan Bowness
- Tonya Kent
- Ashana Khanna

Michael Mathieson thanked Terri Boidman, for her interest in joining the Board of Directors and encouraged her to continue to consider volunteering her time and expertise in the future.

The Chair congratulated Ashana Khanna and Jonathan Bowness on their re-election and welcomed Tonya Kent to the Board of Directors.

## **OTHER BUSINESS**

Door Prizes

Jon Olinski stated that all registrants were entered into a draw prior to the start of the annual general meeting. Chief Executive Officer George De La Rosa drew the winning names, witnessed by the Executive Committee, Karen Oliveira, and Adam Kirilo.

The following registered member-owners each won a \$100 gift card from Skip the Dishes:

- Maria Sheppard
- McPherson Al-Hassan
- Suri Weinberg-Linsky
- Nancy Ni
- Andrew Robertson

## **ADJOURNMENT**

**MOTION** to adjourn the annual general meeting at 6:11 p.m.

Moved by: Glenn Pollinger

Seconded by: Tyler Ferris

Carried

With no further business to discuss, the meeting adjourned at 6:11 p.m.

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# PUTTING **COMMUNITY** FIRST FOR **70** YEARS!



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Memberships are open to anyone living or working in Ontario.

